

Definition of a local supplier

“a supplier of goods or services that maintains a workforce whose usual place of residency (i.e. where they normally live, sleep and eat) is located within a 125 kilometre (km) radius of where the good or service is to be supplied.

If a capable local supplier does not exist within the 125 kilometre radius, the radius should be extended progressively to the local region until a suitable supplier is identified.

How to optimise opportunities for local suppliers

How the approach varies based on value and risk

The approach taken to any procurement will depend on the nature of the procurement at hand. This includes:

- low value and low business risk purchases
- procurement that is assessed as being high value and/or has a high degree of business risk.

Engage with local industry

Engaging early with industry can result in a better outcome for Just Focus and suppliers. Talking to local industry about the objectives being sought in procurement activity, along with the problem to be solved, can help drive innovation, enable collaboration in the solution design, and contribute to improved procurement and service delivery outcomes. This engagement is also important to ensure that capable suppliers are available, where they may already be committed to other work. This can also be used to smooth peaks and troughs and can mean the difference between being able to have a capable local supply market readily available or not.

Consider local benefits

Just Focus shall consider any benefits that suppliers would bring to the local area. The type of benefits a supplier can bring will vary from procurement to procurement.